

Join us to help lead the next wave of the digital economy.

Apto is a data centre company that designs, builds, and operates hyperscale data centres for our customers in high growth and emerging markets across Europe. Apto has been formed to develop and operate the European data centre assets of global investment manager, PIMCO, benefiting from access to scale, resources and land sourcing capabilities of one of the largest European real estate platforms. Guided by an esteemed leadership team with insights drawn from the world's digital and data centre titans, Apto brings over a century of combined experience in designing, constructing and operating data centres at scale.

From Day 1, the leadership team has focused on the type of company we want to build. We measure success by how well we demonstrate our values every day. We nurture an unfaltering passion for excellence, guided by our customers' needs and expectations. We obsessively take ownership, deliver on our promises, and create lasting positive impressions. We thrive on overcoming any hurdle to give our customers the best possible experience and outcomes. And, we have fun along the way.

Our access to capital and real estate is important but our most valuable asset is our team, and we are delighted now to be recruiting for an Asset Manager.

The role

- Reporting to the Chief Strategy and Acquisitions Officer, we are looking for an ambitious Asset Manager who will be responsible for driving growth by working with internal and external teams on leasing, development and operations initiatives to deliver against business plans for each asset.
- Working closely with the Chief Strategy and Acquisitions Officer and team to develop clear market strategies.
- Develop, implement, and maintain comprehensive business plans for each asset or portfolio of assets, aligning with corporate goals and stakeholder expectations.
- Preparing and presenting strategic recommendations for Investment Committees to ensure key decisions are made at the right times.
- Collaborate with senior management, finance, leasing, operations, legal, and technical teams to align asset strategies with organizational objectives.
- Work closely with the investment manager, joint venture partners and third-party service providers.
- Working with the CFO and analysts in the accurate financial modeling and analysis of investments and investment strategies, monitoring key performance indicators for risk and return.

What we offer

- Gathering of the appropriate data centre and real estate market research.
- You will be the Apto point of coordination and contact for individual assets / projects once assets are transitioned through the acquisitions phase.
- Coordinate and chair multi stakeholder weekly review of all assets under management.
- Working closely with the Transaction Manager to ensure investor compliance and reporting is maintained.

Basic Qualifications

- Bachelor's degree in real estate management or related business field.
- Proven experience in asset management, investment management, real estate, or a related discipline. Experience managing data centre assets is highly desirable but not essential.
- Experience gained in more than one European country.
- Confident communicator with demonstrated experience in driving change and stakeholder management.
- Excellent commercial and negotiation skills with ability to review complex contracts.
- Experience of presentation preparation, and research.
- Execution experience with ability to prioritize and meet multiple deadlines.
- Proficiency in written and spoken English.

Preferred Qualifications

- Experience of working with large data centre providers across Europe.
- Multilingual capabilities are an asset.
- Experience working in high-performance, cross-functional teams.
- Familiarity with commercial lease structures, property management, and facility operations.
- Track record of successful business plan ownership and execution.
- Ability to interpret and analyze technical documentation and performance data.

Location

Dublin or London. Travel across Europe as required.

Reporting

Mark Dolan –Chief Strategy & Acquisitions Officer at Apto.

Apto is an equal opportunities employer.



Apto offers competitive salaries and bonuses alongside a full package of benefits that you'd expect. All employees are part of the Long-Term Incentive Plan, which offers a meaningful incentive to align the whole Apto team on the success of the platform. Further details will be provided during the interview process.

You will be joining Apto at an early stage in our development and the opportunities for career growth are limited only by your ambition, we will offer a breadth of exposure to senior executives, investors and daily interaction with a world class team. Everyone takes accountability for the success of Apto – this mindset isn't for everyone but if it is for you – we'd love to have a conversation.

Contact Apto today

If you are interested, please apply here on [Breathe](#)
