

Join us to help lead the next wave of the digital economy.

Apto is a data centre company that designs, builds, and operates hyperscale data centres for our customers in high growth and emerging markets across Europe. Apto has been formed to develop and operate the European data centre assets of global investment manager, PIMCO, benefiting from access to scale, resources and land sourcing capabilities of one of the largest European real estate platforms. Guided by an esteemed leadership team with insights drawn from the world's digital and data centre titans, Apto brings over a century of combined experience in designing, constructing and operating data centres at scale.

From Day 1, the leadership team has focused on the type of company we want to build. We measure success by how well we demonstrate our values every day. We nurture an unfaltering passion for excellence, guided by our customers' needs and expectations. We obsessively take ownership, deliver on our promises, and create lasting positive impressions. We thrive on overcoming any hurdle to give our customers the best possible experience and outcomes. And, we have fun along the way.

Our access to capital and real estate is important but our most valuable asset is our team, and we are delighted now to be recruiting for a Project Director.

The role

- Reporting to the Chief Development Officer, we are looking for an ambitious individual to deliver our construction projects in Milan.
- You will own the overall delivery responsibility for Apto Capital Projects including data centre projects and HV/MV substations. This will include ownership of the project scope, EHS, quality, timeline and budget.
- You will own and manage the relationships with general contractors, utility companies, joint venture partners, statutory bodies, design consultants and equipment vendors to deliver efficient and high-quality project turnovers.
- Working with the Preconstruction Team you will define the construction strategy in Milan including suitable delivery partners.
- Working with the Commercial Team you will develop the construction scope of works and Request for Proposals in accordance with local legislation.
- You will play a leading role in tender negotiations with general contractors and equipment vendors.
- You will complete constructability reviews of civil, structural, architectural, electrical and mechanical designs associated with construction of new data centre facilities.
- You will have the ability to manage general contractors' and equipment vendors' construction

contracts and customer lease agreements including budgets, change orders, purchase orders, invoicing and financial capital requests.

- You will hire and manage a local construction team capable of delivering best in class data centre facilities.
- You will play an active part in interfacing with our customers to deliver upon customer lease obligations.

Basic Qualifications

- Degree in construction management, electrical engineering, mechanical engineering, civil engineering OR ten years equivalent experience.
- 15+ years relevant preconstruction or construction experience with industrial or commercial construction projects in Italy.
- Demonstrate ability to manage general contractors, vendors, utility companies and statutory bodies through full project life cycle.
- In-depth understanding of local statutory obligations as they relate to new developments.
- Stakeholder management, both internal and external, confident at presenting and ability to influence key decision makers.
- Fluent in both Italian and English.
- Demonstrated ability to lead €50m+ contracts.

Preferred Qualifications

- 10+ years of construction experience in the European data centre industry.
- Experience of working with large data centre providers in Milan.
- Experience creating and managing project schedules, quality plans and budgets.
- Experience managing data centre tenders.
- Experience with value engineering at preconstruction and construction stages.
- Proven track record in creating high quality consistent documentation for processes, standards and procedures.
- Experience managing construction teams on large industrial projects.
- Ability to deliver projects using Building Information Modelling (BIM) software.

Location

Milan. 10% travel across Europe.

Reporting

Roger Gough –CDO at Apto.

Apto is an equal opportunities employer.



Job Description
Project Director (Milan)
Design & Construction Department

Contact Apto today

If you are interested, please apply here on [Breathe](#)
